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OUR MISSION

We, the employees of Bay Mechanical and Electrical Corporation, take pride in delivering quality, service and craftsmanship for customers and ourselves, through communication, planning, organization and cooperation. We will continue to provide "Excellence in Construction" and exceptional opportunities for all members of our team.

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North Coast Cancer Care



One of the rewards of providing mechanical and electrical services is being part of projects that have a positive impact on the communities they serve. This was definitely the case with the North Coast Cancer Care Center.

Seven years ago, the partners of North Coast Cancer Care Inc., Drs. Steve Roshon, Brian Murphy and James Fanning conceived the idea of building a regional cancer center. The concept was to build a high-tech, state-of-the-art facility that offered comfort and the highest level of care available for their patients. As with any major project, there are many challenges to overcome in the planning phase. Serving seven counties, the site selection was critical. The goal was to make treatment as convenient as possible for their patients. After seven long years, the dream became a reality and the project went from the planning stage to the design/build phase.

In the fall of 2005, the partners of North Coast Cancer Care picked architect, Dave Cote of Lorain, Ohio to assist in the design and act as the owner's representative on the project. In December 2005, Bay Mechanical & Electrical Corporation and Janotta & Herner were both brought on board to be the design/build team. Bay was responsible for the complete design, engineering and installation of the HVAC, electrical, plumbing and fire protection systems. Janotta & Herner was responsible for the final architectural design as well as the general trades portion of the project.

North Coast Cancer Care Center broke ground on the new 26,000 square foot facility in the Quarry Lakes Business Park, Margaretta Township on May 17, 2006. The grand opening was April 2, 2007. The project was a fast track, design/build project that was completed ahead of schedule and under budget.

"Building this project using the design/build method on the fast track was great. We were able to start construction while the job was still being designed and work out any conflicts while still in the design and engineering phase. You really develop a high level of trust in your design/build team. The contractors on this project really became our partners", remarked Dr. Roshon.

The final product is everything the doctors began to envision seven years ago. The North Coast Cancer Care Center is a beautiful, state-of-the-art facility that offers the highest level of comfort and care for their patients.

Some of the features include one of the most up to date modern linear accelerators anywhere and the only PET/ CT scanner between Lorain and Toledo, a full service laboratory, retail pharmacy and 24 units in the chemotherapy infusion area. The infusion area features amenities such as glass

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North Coast Cancer Care ...continued from page 1

exterior walls offering beautiful views of the Quarry Lake, cathedral ceilings, spacious seating and personal entertainment centers. North Coast Cancer Center is also proud to bring high tech jobs and approximately 50 employees to Margareta Township.

“My partners and I are so proud of our employees. We have a very talented and caring staff. Their expertise and input throughout this process helped make this project a success. As for the design/build team, I could not have asked for a better team to work with. Everyone was helpful, professional and took ownership of this project. “I would recommend design/build to anyone considering building a new facility”, said Dr. Roshon.

Bay Mechanical & Electrical Corporation is very proud to have been part of such a wonderful project. It is another example of the level of expertise and quality construction we provide our customers.



Welcome New Customers

City of Solon

Cleveland State University

Educational Service

Center of Lorain County

FAA Oberlin Center

Fairview General Hospital

Kiczek Builders

Lorain County

Children's Services

MikroPul, Inc.

Murray Ridge Center

Natures Garden

North Coast Cancer Care, Inc.

North Star BlueScope

Steel LLC

Norwalk Raceway Park

Premier Toyota

Siemens Technologies

Fire Division

Village of Seville

Bay Completes North Star BlueScope Project

In June of 2006 Bay was awarded the electrical contract on North Star BlueScope Steel's new 1,500,000 ACFM (actual cubic feet per minute) reverse air baghouse.

Bay was contracted by MikroPul, Inc., one of the industry leaders in dust and fume control systems. The work involved voltages from 34.5 KV down to millivolts, using shielded cables, control net, Ethernet and fiber optics. SCADA control was provided using the central PLC with remote I/O panels for operating the baghouse system, which included a 110-foot high silo storage building with screw and pneumatic conveyers to transfer the dust.

(4) 2,750 horsepower 4.16 KV fan motors provided the induced draft to supply the baghouse. Arc flash resistant 5 KV switchgear and 480 V MCC's were in-

stalled with all power controls and signals being fed underground and in cable tray. It was the perfect project to showcase our expertise, quality workmanship and excellent safety practices.

With the inherent dangers of working in a steel mill, North Star has one of the most stringent safety policies we have experienced. Fortunately, with Bay's commitment to safety, our people were trained and equipped to meet the high safety standards on this project.

"Bay's performance on this project exceeded our expectations. Ken Emery and Alex Weber, along with their crew, were a pleasure to work with. They were very professional, knowledgeable and the workmanship was outstanding," stated Frank Jenne, the electrical engineer for MikroPul, Inc.

It was a privilege for Bay to work with both MikroPul and North Star BlueScope on this project and we hope to serve both of them again soon.



Bay Mechanical & Electrical Current Projects

Northeast Ohio Regional Sewer District Southerly Incinerator Rehabilitation

Solon Water Reclamation Improvements Phase II

FAA Oberlin Center Administrative Wing Modifications

City Of Elyria New Municipal Courthouse

Norwalk Raceway Park Suites

Norwalk Raceway Park Media Center

Natures Garden New Headquarters

Allen Medical Second Floor Renovations

Community Health Partners Fourth Floor HVAC Renovations

Community Health Partners Medical Records Building

Lagrange Community Health Partners Physicians Inc.

Educational Service Center Generator and UPS Addition

Fairview General Hospital Fire Alarm Upgrades

Vermilion Schools HVAC Renovations

Cleveland State University Main Classroom Renovation Phase 1C

Employee of the Year: Jason Neuschaefter



For the past several years, the officers of Bay Mechanical & Electrical Corporation have selected one individual from the workforce to be designated as the Company's "Employee of the Year" and presented with the Award of Continuing Excellence. It should be mentioned this is not an easy task; Bay Mechanical & Electrical Corporation is fortunate in that it has many individuals who day-after-day contribute far beyond what is normally expected of them. This year's recipient of the award – Jason Neuschaefter – typifies the individuals who have been selected for this honor in the past.

A "home-grown" product – so-to-speak – Jason was raised in Elyria and is a 1995

graduate of Elyria High School. Following graduation he worked for another electrical contractor for a short period of time prior to joining BMEC and enrolling in the ABC Electrical Apprenticeship program. After completing his apprenticeship training, he worked for several years as a journeyman electrician before he was promoted to a position as an electrical foreman and given the responsibility of running jobs. Jason and his wife, Sharon, whom he married in 2005, are Elyria residents.

Jason was selected for our Award of Continuing Excellence in recognition of his ability, his dedication to the job, and his on-going efforts to ensure that his projects are always properly executed and

completed to the customers' satisfaction. In addition, it should be mentioned that during the ten years Jason has been a BMEC employee, he has maintained a perfect attendance record.

In today's business climate, we too often hear about the poor work attitude of the younger generation. The officers of Bay Mechanical & Electrical Corporation are therefore especially pleased to name Jason Neuschaefter, who will be 30 years old in August, with its 2007 Award of Continuing Excellence.

Bay Launches NEW WEBSITE! www.baymec.com

Check out our brand new site! The website will provide valuable information about BMEC to prospective clients and vendors. There will be an employee log-in that will provide a direct link to our secure 401(k) website and allow employees to download or print various forms that are required by the HR and Payroll departments.



Cleveland State University

With secondary education being one of our target markets, we were very excited to be awarded Phase 1C of the Main Classroom Build-Out at Cleveland State University. This project is a 5.2 million dollar MEP renovation of the main classroom and it entails state of the art mechanical, electrical and technology upgrades. It is a total re-design and includes a complete electrical substation and distribution installation, all new ductwork and air handling units, kitchen installation and heating and cooling piping and components. It also includes new technology upgrades and a fire alarm system.

We anticipate this project to be completed in December 2007, just in time for the Spring Semester.



President's Letter



Dear Friends

Dr. Steven Roshon recently offered this diagnosis of our performance on his new project.

“Well designed, well planned, well orchestrated and well done!”

I am happy to report that in many ways that same description accurately summarizes our company's performance for the past 58 years. All BMEC's divisions, (HVAC-Plumbing-Electrical-Fire Protection-Process Piping-Service) met his expectations and with our current backlog, we look forward to meeting and exceeding our current customers' expectations.

This year we successfully implemented a new strategic plan that was carefully designed to position us for the future. As a result, we are reaping the benefits of hiring, developing and retaining the best people in our industry. Client after client mentions the significant contributions our people make to their success. Our team is solid and is growing even stronger.

As part of our on-going commitment to safety, BMEC launched several new initiatives. The results speak for themselves, as our safety record is excellent and better than industry standards. We have been awarded the Diamond Safety Award for the third consecutive year as our goal of zero lost time accidents has been attained.

Starting from day one, we will be committed to serving our existing and new customers and their teams through early conversations about budgeting and timing all the way through helping with the move-in process. Our commitment will never waiver.

Terry W. Burns, President

Bay Wins Coveted Diamond Safety Award

Bay's strong commitment to safety has once again paid off. For the third year in a row Bay is the proud recipient of the Associated Builders And Contractors Diamond Safety Award.

This prestigious award is given to the company that best exemplifies a commitment to safety. The Northern Ohio Chapter of The Associated Builders and Contractors has over 350 participating members making it very competitive to win this award.

Bay is also an OSHA Preferred Partner and has attained Platinum status for the last 4 years in the ABC National STEP (Safety Training and Evaluation Process) program.

We are very proud of our safety program and our safety record and realize it would not be possible without the hard work and commitment of our Safety Director Gil Newlands and all of the Bay employees that believe in a safe, drug free workplace.



Congratulations to Our New COO Scott A. Dockrill



In January 2007 the officers of Bay Mechanical & Electrical Corporation were pleased to announce the promotion of Scott A. Dockrill to the position of Chief Operating Officer. Mr. Dockrill, who joined the company in 1997, had previously functioned with BMEC as a Mechanical Designer, Project Manager, and General Manager of Bay's Water Treatment Division.

Prior to joining BMEC, Scott worked in positions of progressively increased responsibility with Middough & Associates, R.E.Warner, and the ColeJon Spohn Corporation. Scott and his wife, Maureen, are the parents of two adult children, Shane and Nicole. They are residents of Elyria, Ohio.

Scott is a graduate of Elyria Catholic High School, and studied at Lorain Community College and the University of Akron. He graduated as Valedictorian from the Electronic Technical Institute, Class of 1985, where he studied piping, mechanical, architectural and electronic drafting.